

PAUL N. GORDON
P. O. Box 157
Far Hills, New Jersey 07931
Tel: (908) 719-0555

EXPERIENCE

LEHIGH UNIVERSITY 2003-Present

Professor of Practice Department of Accounting
Instructing classes in Financial Accounting and
Business Consulting

KPMG LLP 1967 – 2002, retired after 26 years as a Partner
Assurance Practice 25 years,
Management Consulting Practice 10 years

Assurance Practice

1971 – 1981 – Chicago

1987 – 2002 - New Jersey and New York

Specialized in manufacturing and industrial companies with multinational operations, including U.S. companies with foreign subsidiaries as well as foreign parents with U.S. subsidiaries. Many were publicly owned corporations. Among the clients served were:

- Ace Hardware Corporation
- Danfoss A/S – U.S. Subsidiaries
- Imperial Chemicals Industries PLC – U.S. Subsidiaries
- Lucas Varsity (formerly Varsity Corporation)
- National Starch and Chemical Company
- Sauer Danfoss, Inc.
- Spiegel, Inc.

Management Consulting Practice

1967 – 1971 - Chicago - served primarily on commercial companies

- Accounting systems
- Management reporting
- Budget and profit planning
- Cost accounting

1981 – 1987 - Executive Office

Partner-in Charge of Financial Management Practice responsible for the coordination, development and quality assurance of the practice including:

- Accounting system definition and design
- Management reporting
- Financial organization and structure
- Treasury management
- Activity based costing

FIRMWIDE ACTIVITIES

- Served on numerous firmwide committees and task forces, including:
 - Management Consulting Practice Committee
 - Audit Practice Committee
 - Prospective Reporting Practice Committee
 - Attestation Services Committee
 - Manufacturing, Retailing and Distribution Industry Group
 - Financial Management Practice International Committee
- Led Task Force for the technical group that set Firm policy for new AICPA guidelines and standards for Attestation Services.
- Chairman of Attestation Services Committee
- Led project team to conduct comprehensive industry benchmark study including areas of financial organization, staffing, transaction processing. Over 300 companies with revenues exceeding \$100 million participated and received a published report.

EDUCATION AND OTHER ACTIVITIES

- BS degree from De Paul University
- MBA from University of Wisconsin (Madison)
- Elected to honor societies – Beta Alpha Psi and Beta Gamma Sigma
- Member of American Institute of Certified Public Accountants
- Member of New Jersey Society of Certified Public Accountants
- Co-author of *Budgeting, Profit Planning and Control* with Glenn Welsch and Ronald Hilton published in 1988 by Prentice-Hall.
- Served as a member of a local School Board
- Served as Treasurer of a Community Center